For our client, a first quality Swiss bank, with private and institutional services, based in Geneva, Zürich and several places in the world, we are looking for

**Senior Bankers – Belgium**

**based in Geneva, team welcomed**

**Responsibilities**

* Build trust and develop a specific relationship with each client, based on rigorous ethics
* Ensure that the proposed products and services maximize the clients' needs, goals and objectives
* Develop your own book of business consisting of High Net Worth private clients, multi-family offices or institutional clients based in Belgium
* Define and execute a business plan based on your clientele and network of relations

## Our client offers

* The opportunity to join one of the most reputed Swiss bank, proposing private and institutional services
* A stable organisation, with long term view and an excellent brand
* A people-oriented environment
* An outstanding location downtown Geneva
* Excellent working conditions and package

## Your profile

* Currently in place within a bank, an EAM, a multi-family office or a financial institute, and interested in joining a first-quality Swiss Bank in order to offer durability, quality and stability to your clients
* At least 10 years of successful experience in Private or Investment Banking working with High Net individuals, families or financial institutions
* Senior Private banker with strong relationship management and advanced knowledge of your market and clients
* Very good knowledge of products, services and financial markets
* Entrepreneurial spirit
* Swiss National or valid C Permit
* Teams specialized on specific markets are welcomed.

**Please contact or address your application to:**

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ESA Partners is a Swiss firm, based in Geneva, active in executive & talent search for banks and financial institutions.