

For our client, a first quality Swiss bank, based in Geneva, Zürich and several places in the world, we are looking for

Senior Bankers – Italy **based in Geneva or Lugano**

Responsibilities

- Build trust and develop a specific relationship with each client, based on rigorous ethics
- Ensure that the proposed products and services maximize the clients' needs, goals and objectives
- Develop your own book of business consisting of High Net Worth private clients, multi-family offices or institutional clients based in Italy
- Define and execute a business plan based on your clientele and network of relations

Our client offers

- The opportunity to join one of the most reputed Swiss bank, proposing private banking services
- A stable organisation, with long term view and an excellent brand
- A people-oriented environment
- An outstanding location downtown Geneva and Lugano
- Excellent working conditions and package

Your profile

- Currently in place within a bank, an EAM, a multi-family office or a financial institute, and interested in joining a first-quality Swiss Bank in order to offer durability, quality and stability to your clients
- At least 10 years of successful experience in Private or Investment Banking working with High Net individuals, families or financial institutions
- Senior Private banker with strong relationship management and advanced knowledge of your market and clients
- Very good knowledge of products, services and financial markets
- Entrepreneurial spirit
- Swiss National or valid C Permit
- Teams specialized on specific markets are welcomed.

Please contact or address your application to:

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ESA Partners is a Swiss firm, based in Geneva, active in executive & talent search for banks and financial institutions.